

# RCM Select for optimized RCM operations


Unified offers RCM Select as proven and broadly-used revenue cycle solutions, designed to optimize practice revenue and improve operational proficiency through strategic claims management.

When you choose one of our RCM Select solutions, our skilled team digs in and functions as an extension of your billing operations, creating a partnership with you, designed to increase collections, mitigate risks, and accelerate cash flow. Our RCM Select team masters the complexities of medical billing, so you focus on what matters most - patient care.

**Benefits of Unified RCM Select include:**

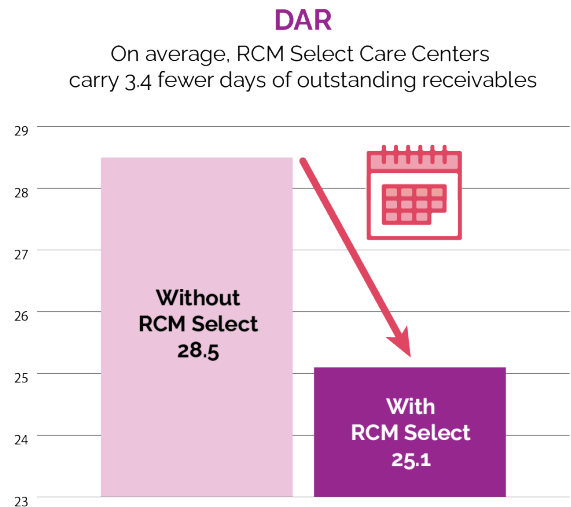
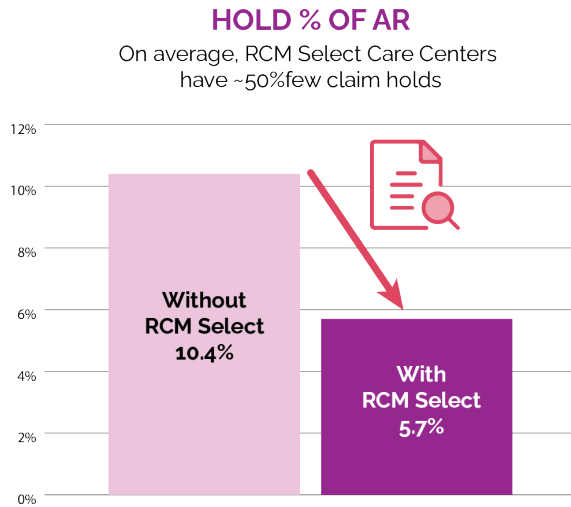
- **Brings value and efficiency** - with deep specialized knowledge and cost-effective solutions
- **Flexible product offerings** - to fit your needs and complement your current operations (e.g., charge entry review, A/R management, etc.)
- **A dedicated team** - immersed in your revenue cycle challenges and focused on communicating regular feedback and updates
- **Discovery** - charge and documentation review to uncover missed revenue opportunities
- **Proactive management** - timely resolution of receivables to boost short-term cash flow

RCM Select offers two levels of customizable service options to support your care center's billing, coding and collection efforts based on where you need and want support most:

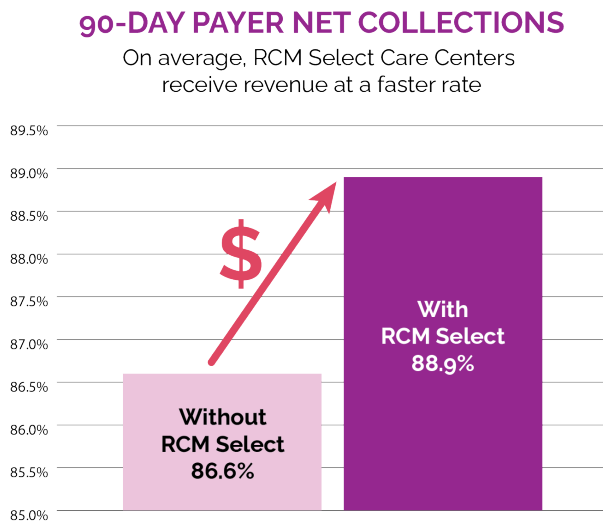
	AR – Full scope	<b>RCM Plus</b>	<b>RCM Premier</b>
	Full Denial Review	✓	✓
	Insurance Refunds	✓	✓
	Provider Led Coding/Charge Entry	✓	✓
		<b>Cost: 2% of collections</b>	<b>Cost: 3% of collections</b>

*Note, RCM Select Services do NOT include: Patient Phone Calls, Patient Refunds, Billing Worklist (applying pre payments and unapplied credits), Self Pay Charge Entry, Facility Charge Entry*

Care Centers in seven of our Unified affiliate markets are using RCM Select and it has proven to be extremely beneficial. Our data shows that having RCM Select results in fewer claims holds and a reduction of days in A/R, as charts below demonstrate:



Our RCM Select team also delivers revenue at a faster rate. The chart below shows data from the Unified-affiliated care centers, demonstrating that with RCM Select, your 90-day payer net collections can increase by an average of 2.3%. In a care center that collects \$200,000/month, that's another \$4,000/month from payers.



*Data reflects all Unified-affiliated care centers that use RCM Select vs. all care centers that do not use RCM Select. Individual care center results may vary and fluctuate.*

There are clear reasons to use RCM Select in your care center and we're happy to help determine which option is right for you. **If you would like to start a conversation and understand these services in more detail, please reach out to your designated market RCM Manager or Practice Performance Partner.**